



An Omantel Company

WorldCall

**CONDENSED INTERIM
FINANCIAL INFORMATION
(UN-AUDITED)**

31 MARCH 2013



An Omantel Company

WorldCall



VISION

We at Worldcall are committed to achieving dynamic growth and service excellence by being at the cutting edge of technological innovation. We strive to consistently meet and surpass customers', employees' and stake-holders' expectations by offering state-of-the-art telecom solutions with national & international footprints. We feel pride in making efforts to position Worldcall and Pakistan in the forefront of international arena.

MISSION STATEMENT

In the telecom market of Pakistan, Worldcall to have an overwhelming impact on the basis of following benchmarks:

Create new standards of product offering in basic and value added telephony by being more cost effective, easily accessible and dependable. Thus ensuring real value for money to all segments of market.

Be a leader within indigenous operators in terms of market share, gross revenues and ARPU within five years and maintain the same positioning thereafter.

Achieve utmost customer satisfaction by setting up high standards of technical quality and service delivery.

Ensuring the most profitable and sustainable patterns of ROI (Return on Investment) for the stake-holders.



Contents

Page Five

Company information

Page Seven

Directors' review

Page Nine

Condensed interim balance sheet

Page Ten

Condensed interim profit & loss account

Page Eleven

Condensed interim statement of comprehensive income

Page Twelve

Condensed interim cash flow statement

Page Thirteen

Condensed interim statement of changes in equity

Page Fourteen

Notes to the condensed interim financial information

Page Twenty Five

Condensed consolidated interim financial information



COMPANY INFORMATION

| | |
|---|---|
| Chairman | Mehdi Mohammed Al Abduwani |
| Chief Executive Officer | Babar Ali Syed |
| Board of Directors (In Alphabetical order) | Aimen bin Ahmed Al Hosni Asadullah Khawaja Mehdi Mohammed Al Abduwani Samy Ahmed Abdulqadir Al Ghassany Sohail Qadir Shehryar Ali Taseer Talal Said Marhoon Al-Mamari (Vice Chairman) |
| Chief Financial Officer | Mohammad Noaman Adil |
| Executive Committee | Mehdi Mohammed Al Abduwani (Chairman) Aimen bin Ahmed Al Hosni (Member) Babar Ali Syed (Member) Sohail Qadir (Member) Rizwan Abdul Hayi (Secretary) |
| Audit Committee | Talal Said Marhoon Al-Mamari (Chairman) Asadullah Khawaja (Member) Aimen bin Ahmed Al Hosni (Member) Rizwan Abdul Hayi (Secretary) |
| HR Committee | Aimen bin Ahmed Al Hosni (Chairman) Sohail Qadir (Member) Talal Said Marhoon Al-Mamari (Member) Saud Al-Mazroui (Secretary) |
| Chief Internal Auditor | Mirghani Hamza Al-Madani |
| Company Secretary | Rizwan Abdul Hayi |
| Auditors | KPMG Taseer Hadi & Co. Chartered Accountants |
| Legal Advisers | M/s Miankot & Co. Barristers, Advocates & Corporate Legal Consultant |



Bankers (In Alphabetical Order)

Allied Bank Limited
Albaraka Bank (Pakistan) Limited
(formerly Emirates Global Islamic Bank Limited)
Askari Bank Limited
Barclays Bank Plc Pakistan
Burj Bank Limited
(formerly Dawood Islamic Bank Limited)
Deutsche Bank AG
Faysal Bank Limited
Habib Bank Limited
Habib Metropolitan Bank Limited
HSBC Bank Middle East Limited
HSBC Bank Oman S.A.O.G.
(formerly Oman International Bank S.A.O.G.)
IGI Investment Bank Limited
JS Bank Limited
KASB Bank Limited
MCB Bank Limited
National Bank of Pakistan
NIB Bank Limited
Pak Oman Investment Co. Limited
Soneri Bank Limited
Standard Chartered Bank (Pakistan) Limited
Summit Bank Limited
(formerly Arif Habib Bank Limited)
Tameer Microfinance Bank Limited
The Bank of Punjab
United Bank Limited

Registrar and Shares Transfer Office

THK Associates (Pvt.) Limited
Ground Floor, State Life Building No.3,
Dr. Zia-ud-Din Ahmed Road, Karachi.
Tel: (021) 111-000-322

Registered Office/Head Office

67-A, C/III, Gulberg-III,
Lahore, Pakistan
Tel: (042) 3587 2633-38
Fax: (042) 3575 5231

Webpage

www.worldcall.com.pk



DIRECTORS' REVIEW

The Directors of Worldcall Telecom Limited ("WTL" or the "Company") are pleased to present the brief overview of the financial information for the quarter ended 31 March 2013.

Financial Overview

Revenue for the quarter under review amounted to Rs. 970 million showing a decline of 53% against the comparative period. Despite reduction in business volume, significant improvement in margins contributed to a gross profit of Rs. 56 million as against the gross loss of last year. Operating costs remained in proportion with the business activity undertaken and saving of 21% against last year has arisen due to various cost cutting initiatives. Finance cost has also witnessed slight favorable movement of 4%. After taking effects of other income and tax, the Company has closed the quarter at a net loss of Rs. 257 million.

Future Outlook


The funding transaction of USD 35 million is going to be put up for shareholders approval in Annual General Meeting on 04 May 2013. Keeping in view the procedural requirements, the Company foresees that funds shall be available for utilization before the end of second quarter. The management considers this as an important milestone on the way to a strategic turnaround.

Company's staff and customers

We express our appreciation and sincere thanks to all staff members for the hard work and dedication that they have put in. We further express our gratitude for our customers for their support and trust.

For and on behalf of the Board of Directors

Lahore
30 April 2013


Babar Ali Syed
Chief Executive Officer





CONDENSED INTERIM BALANCE SHEET (UN-AUDITED) AS AT 31 MARCH 2013

| | Note | 31 March 2013 | Restated 31 December 2012 | Restated 31 December 2011 |
|--|------|--------------------|---------------------------------|---------------------------------|
| ----- (Rupees in '000) ----- | | | | |
| NON CURRENT ASSETS | | | | |
| Tangible fixed assets | | | | |
| Property, plant and equipment | 5 | 12,939,732 | 13,002,060 | 13,527,048 |
| Capital work-in-progress | | 695,276 | 782,635 | 650,886 |
| | | <u>13,635,008</u> | <u>13,784,695</u> | <u>14,178,034</u> |
| Intangible assets | | | | |
| Investment properties | 6 | 4,934,338 | 4,987,160 | 5,183,628 |
| Long term investment - classified as held for sale | 7 | 160,474 | 160,474 | 146,074 |
| Long term trade receivable | 8 | - | - | - |
| Deferred taxation | | 232,567 | 242,883 | 18,092 |
| Long term loans and deposits | | 1,502,247 | 1,295,068 | 288,499 |
| | | <u>103,989</u> | <u>122,074</u> | <u>132,323</u> |
| | | <u>20,568,623</u> | <u>20,592,354</u> | <u>19,946,650</u> |
| CURRENT ASSETS | | | | |
| Stores and spares | | 208,581 | 225,091 | 235,415 |
| Stock in trade | | 220,031 | 208,140 | 201,901 |
| Trade debts | | 2,456,958 | 2,624,883 | 3,252,683 |
| Loans and advances - considered good | | 1,549,149 | 1,441,416 | 1,058,229 |
| Deposits and prepayments | | 172,538 | 190,848 | 142,945 |
| Other receivables | | 125,394 | 64,513 | 86,212 |
| Short term investments | | 100,385 | 104,982 | 114,489 |
| Income tax recoverable - net | | 154,182 | 154,656 | 163,943 |
| Cash and bank balances | | 74,456 | 100,742 | 327,028 |
| | | <u>5,061,674</u> | <u>5,115,271</u> | <u>5,582,845</u> |
| CURRENT LIABILITIES | | | | |
| Current maturities of non-current liabilities | | 1,751,834 | 1,447,025 | 2,095,116 |
| Running finance under mark-up arrangements - secured | | 791,725 | 789,331 | 979,373 |
| Short term borrowings | 9 | 1,036,758 | 1,014,767 | 118,503 |
| License fee payable | | 1,021,500 | 1,021,500 | 1,021,500 |
| Trade and other payables | | 6,026,273 | 5,947,891 | 4,589,727 |
| Interest and mark-up accrued | | 260,484 | 245,190 | 140,183 |
| | | <u>10,888,574</u> | <u>10,465,704</u> | <u>8,944,402</u> |
| | | <u>(5,826,900)</u> | <u>(5,350,433)</u> | <u>(3,361,557)</u> |
| NET CURRENT LIABILITIES | | | | |
| NON CURRENT LIABILITIES | | | | |
| Term Finance Certificates - secured | 10 | 1,642,822 | 1,640,083 | 1,081,213 |
| Long term loan | 11 | 2,682,603 | 2,815,456 | 3,060,004 |
| Deferred income | 12 | 44,376 | 65,916 | 166,300 |
| Retirement benefits | | 350,573 | 362,907 | 310,007 |
| Liabilities against assets subject to finance lease | | 27,578 | 44,904 | 89,471 |
| Long term payables | 13 | 1,230,727 | 1,288,444 | 1,494,620 |
| Long term deposits | | 42,433 | 42,458 | 42,661 |
| | | <u>6,021,112</u> | <u>6,260,168</u> | <u>6,244,276</u> |
| Contingencies and commitments | 14 | | | |
| | | <u>8,720,611</u> | <u>8,981,753</u> | <u>10,340,817</u> |
| REPRESENTED BY | | | | |
| Share capital and reserves | | | | |
| Authorized capital | | | | |
| 900,000,000 (31 December 2012: 900,000,000) ordinary shares of Rs. 10 each | | 9,000,000 | 9,000,000 | 9,000,000 |
| Issued, subscribed and paid up capital | | 8,605,716 | 8,605,716 | 8,605,716 |
| Share premium | | 837,335 | 837,335 | 837,335 |
| Fair value reserve - available for sale financial assets | | 9,238 | 13,835 | (242,023) |
| Accumulated (loss)/profit | | (1,081,029) | (823,263) | 796,544 |
| | | <u>8,371,260</u> | <u>8,633,623</u> | <u>9,997,572</u> |
| Surplus on revaluation | | 349,351 | 348,130 | 343,245 |
| | | <u>8,720,611</u> | <u>8,981,753</u> | <u>10,340,817</u> |

The annexed notes 1 to 19 form an integral part of this condensed interim financial information.

Lahore

Balaram
Chief Executive Officer

Grimy
Director



CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE QUARTER ENDED 31 MARCH 2013

| | Quarter ended 31 March 2013 | Quarter ended 31 March 2012 |
|---|-----------------------------------|-----------------------------------|
| ----- (Rupees in '000) ----- | | |
| Revenue - net | 970,044 | 2,060,072 |
| Direct cost | (913,821) | (2,085,867) |
| Gross profit/(loss) | <u>56,223</u> | <u>(25,795)</u> |
| Operating cost | (280,619) | (354,881) |
| Operating loss | <u>(224,396)</u> | <u>(380,676)</u> |
| Finance cost | (164,132) | (171,083) |
| | <u>(388,528)</u> | <u>(551,759)</u> |
| Other operating income | 8,146 | 6,477 |
| Other operating expenses | (78,492) | (32,151) |
| Loss before taxation | <u>(458,874)</u> | <u>(577,433)</u> |
| Taxation | 202,329 | 177,743 |
| Loss after taxation | <u>(256,545)</u> | <u>(399,690)</u> |
| Loss per share - basic and diluted | (Rupees) (0.30) | (0.46) |

The annexed notes 1 to 19 form an integral part of this condensed interim financial information.

Lahore

Balaram
Chief Executive Officer

Grimy
Director



**CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME
(UN-AUDITED)
FOR THE QUARTER ENDED 31 MARCH 2013**

| | Quarter ended 31 March 2013 | Quarter ended 31 March 2012 |
|--|-----------------------------------|-----------------------------------|
| | ----- (Rupees in '000) ----- | |
| Loss for the period | (256,545) | (399,690) |
| Other comprehensive (loss)/income - net of tax: | | |
| Items that are or may be reclassified subsequently to profit or loss: | | |
| Net change in fair value of available for sale financial assets | (4,597) | 12,711 |
| | (4,597) | 12,711 |
| Total comprehensive loss for the period | <u>(261,142)</u> | <u>(386,979)</u> |

The annexed notes 1 to 19 form an integral part of this condensed interim financial information.



**CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)
FOR THE QUARTER ENDED 31 MARCH 2013**

| | Note | Quarter ended 31 March 2013 | Quarter ended 31 March 2012 |
|--|------|-----------------------------------|-----------------------------------|
| | | ----- (Rupees in '000) ----- | |
| Cash flows from operating activities | | | |
| Cash generated from operations | 15 | 212,630 | 217,993 |
| Decrease in long term deposits receivable | | 18,085 | 9,384 |
| Decrease in long term trade receivable | | - | 1,308 |
| (Decrease)/increase in long term deposits payable | | (25) | 337 |
| Decrease in deferred income | | (21,540) | (24,145) |
| Increase/(decrease) in long term payables | | 59,523 | (20,595) |
| Retirement benefits paid | | (33,330) | (1,766) |
| Finance cost paid | | (136,540) | (75,850) |
| Taxes paid | | (4,378) | (3,776) |
| Net cash generated from operating activities | | <u>94,425</u> | <u>102,890</u> |
| Cash flows from investing activities | | | |
| Fixed capital expenditure | | (137,197) | (170,286) |
| Proceeds from sale of property, plant and equipment | | 5,869 | - |
| Net cash used in investing activities | | <u>(131,328)</u> | <u>(170,286)</u> |
| Cash flows from financing activities | | | |
| Running finance - net | | 2,394 | (187,151) |
| Receipt of short term borrowings | | 21,991 | 79,887 |
| Repayment of liabilities against assets subject to finance lease | | (13,768) | (13,191) |
| Net cash generated from/(used in) financing activities | | <u>10,617</u> | <u>(120,455)</u> |
| Net decrease in cash and cash equivalents | | <u>(26,286)</u> | <u>(187,851)</u> |
| Cash and bank balances at the beginning of the period | | <u>100,742</u> | <u>327,028</u> |
| Cash and bank balances at the end of the period | | <u>74,456</u> | <u>139,177</u> |

The annexed notes 1 to 19 form an integral part of this condensed interim financial information.



**CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)
FOR THE QUARTER ENDED 31 MARCH 2013**

| | Share capital | Share premium | Fair value reserve- available for sale financial assets | Accumulated profit/(loss) | Revaluation reserve | Total |
|---|---------------|---------------|---|---------------------------|---------------------|------------|
| Balance as at 31 December 2011 | 8,605,716 | 837,335 | (242,023) | 806,476 | 343,245 | 10,350,749 |
| Effect of change in accounting policy | - | - | - | (9,932) | - | (9,932) |
| Balance as at 31 December 2011 - restated | 8,605,716 | 837,335 | (242,023) | 796,544 | 343,245 | 10,340,817 |
| Total comprehensive income/(loss) for the period | - | - | 12,711 | (399,690) | - | (386,979) |
| Transfer to surplus on revaluation | - | - | - | (1,697) | 1,697 | - |
| Balance as at 31 March 2012 - restated | 8,605,716 | 837,335 | (229,312) | 395,157 | 344,942 | 9,953,838 |
| Total comprehensive income/(loss) for the period - restated | - | - | 243,147 | (1,215,232) | - | (972,085) |
| Transfer to surplus on revaluation | - | - | - | (3,188) | 3,188 | - |
| Balance as at 31 December 2012 - restated | 8,605,716 | 837,335 | 13,835 | (823,263) | 348,130 | 8,981,753 |
| Total comprehensive loss for the period | - | - | (4,597) | (256,545) | - | (261,142) |
| Transfer to surplus on revaluation | - | - | - | (1,221) | 1,221 | - |
| Balance as at 31 March 2013 | 8,605,716 | 837,335 | 9,238 | (1,081,029) | 349,351 | 8,720,611 |

The annexed notes 1 to 19 form an integral part of this condensed interim financial information.

Lahore

Babandi
Chief Executive Officer

[Signature]
Director



**NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION
(UN-AUDITED)
FOR THE QUARTER ENDED 31 MARCH 2013**

1 Legal status and nature of business

Worldcall Telecom Limited ("the Company") is a public limited company incorporated in Pakistan on 15 March 2001 under the Companies Ordinance, 1984 and its shares are quoted on the Karachi and Lahore Stock Exchanges. The Company commenced its operations on 01 December 2004 and is engaged in providing Wireless Local Loop ("WLL") and Long Distance & International ("LDI") services in Pakistan, operation and maintenance of public payphones network and re-broadcasting international/national satellite/terrestrial wireless and cable television and radio signals as well as interactive communication and to establish, maintain and operate the licensed telephony services. The Company has been licensed by Pakistan Telecommunication Authority ("PTA") and Pakistan Electronic Media Regulatory Authority ("PEMRA") for these purposes. The registered office of the Company is situated at 67A, C-III, Gulberg III, Lahore. In the year ended 30 June 2008, 56.80% shares (488,839,429 ordinary shares) had been acquired by Oman Telecommunications Company SAOG ("the Parent company").

2 Basis of preparation

2.1 Statement of Compliance

This condensed interim financial information for the period ended 31 March 2013 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and the directives issued under the Companies Ordinance, 1984. In case where requirements of the Companies Ordinance, 1984 differ, the provisions of or directives issued under the Companies Ordinance, 1984 or directive issued by Securities and Exchange Commission of Pakistan ("SECP") have been followed. This condensed interim financial information does not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the financial statements of the Company for the year ended 31 December 2012.

2.2 Accounting convention and basis of preparation

These financial statements have been prepared under the historical cost convention, except for revaluation of investment properties, plant and equipment, intangible assets and certain financial assets at fair value, and recognition of certain employee benefits and financial liabilities at present value.

3 Accounting policies

Accounting policies adopted for preparation of this condensed interim financial information are same as those applied in the preparation of the audited financial statements of the Company for the year ended 31 December 2012 and stated therein, except for the change in accounting policy under IAS 19 "Employee Benefits" with effect from 01 January 2013.

3.1 Retirement benefits

During the year, the Company adopted IAS 19 Employee Benefits and changed its basis for recognition of actuarial gains and losses on its defined benefit plan.



As a result of the change, all the changes in present value of defined benefit obligation are now recognised in the Condensed Interim Statement of Comprehensive Income and the past service costs are recognised in Condensed Interim Profit and Loss Account, immediately in the period they occur.

Previously, the Company recognised actuarial gains / losses over the expected average remaining working lives of the current employees, to the extent that unrecognised actuarial gains / losses exceeds 10 percent of present value of defined benefit obligation.

The change in accounting policy has been applied retrospectively and resulted in following changes in the financial statements:

| | 31 December 2012 | 31 December 2011 |
|--|---------------------|---------------------|
| ----- (Rupees in '000) ----- | | |
| Condensed Interim Balance Sheet | | |
| (Decrease)/increase in retirement benefits obligation | <u>(24,788)</u> | <u>9,932</u> |
| Decrease in accumulated loss | <u>24,788</u> | <u>-</u> |
| Decrease in accumulated profit | <u>-</u> | <u>(9,932)</u> |
| Year ended | | |
| | 31 December 2012 | 31 December 2011 |
| ----- (Rupees in '000) ----- | | |
| Condensed Interim Statement of Comprehensive Income | | |
| Actuarial gain/(loss) on employee retirement benefits | <u>34,720</u> | <u>(9,932)</u> |

4. Significant accounting judgments and estimates

The preparation of condensed interim financial information in conformity with approved accounting standards requires management to make judgements, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, income and expenses. The estimates associated assumptions and judgements are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. In preparing this condensed interim financial information, the significant judgements made by management in applying accounting policies and the key sources of estimation were the same as those that were applied to the financial statements for the year ended 31 December 2012.

| | Note | 31 March 2013 | 31 December 2012 |
|---|------|-------------------|---------------------|
| ----- (Rupees in '000) ----- | | | |
| 5 Property, plant and equipment | | | |
| Owned and leased assets | | | |
| Opening net book value | | 13,002,060 | 13,527,048 |
| Additions during the period/year | 5.1 | <u>235,386</u> | <u>678,907</u> |
| | | 13,237,446 | 14,205,955 |
| Disposals for the period/year - NBV | 5.2 | <u>(2,376)</u> | <u>(16,771)</u> |
| Adjustment during the period/year - NBV | | <u>(304)</u> | <u>-</u> |
| Depreciation for the period/year | | <u>(295,034)</u> | <u>(1,187,124)</u> |
| Closing net book value | 5.3 | <u>12,939,732</u> | <u>13,002,060</u> |



| | 31 March 2013 | 31 December 2012 |
|------------------------------|------------------|---------------------|
| ----- (Rupees in '000) ----- | | |

5.1 Break-up of additions

| | | |
|------------------------|-----------------------|----------------|
| Leasehold improvements | 127 | 3,463 |
| Plant and equipment | 234,185 | 634,202 |
| Office equipment | 71 | 962 |
| Computers | 805 | 36,229 |
| Furniture and fixtures | - | 300 |
| Vehicles | <u>198</u> | <u>3,751</u> |
| | <u>235,386</u> | <u>678,907</u> |

5.2 Break-up of disposals (at NBV)

| | | |
|------------------------|-----------------------|-----------------|
| Leasehold improvement | - | (24) |
| Office equipment | (632) | (40) |
| Computers | (45) | (16,001) |
| Furniture and fixtures | (256) | - |
| Vehicles | <u>(1,443)</u> | <u>(706)</u> |
| | <u>(2,376)</u> | <u>(16,771)</u> |

5.3 Property, plant and equipment includes equipment deployed in implementing the Universal Service Fund network which is subject to lien exercisable by Universal Service Fund Company ("USFC") in the event of failure by the Company to maintain service availability and quality specification.

| | Note | 31 March 2013 | 31 December 2012 |
|--|------|-------------------------|---------------------|
| ----- (Rupees in '000) ----- | | | |
| 6 Intangible assets (at NBV) | | | |
| Licenses | | 1,695,925 | 1,735,324 |
| Indefeasible right of use - Media cost | 6.1 | 671,501 | 684,568 |
| Software | | 13,418 | 13,774 |
| Goodwill | 6.2 | <u>2,553,494</u> | <u>2,553,494</u> |
| | | <u>4,934,338</u> | <u>4,987,160</u> |

6.1 During the year 2011, the Company acquired an indefeasible right of use in respect of capacity procured from Multinet Pakistan (Private) Limited for the period of 15 years.

6.2 Goodwill represents the difference between the cost of the acquisition (fair value of consideration paid) and the fair value of the net identifiable assets acquired at the time of merger of Worldcall Telecom Limited with Worldcall Communications Limited, Worldcall Multimedia Limited and Worldcall Broadband Limited.

The Company assessed the recoverable amount of Goodwill at 31 March 2013 and determined that, as of this date, there is no indication of impairment of Goodwill. The recoverable amount was calculated on the basis of five year financial business plan approved by the Board which assumes cash inflows of USD 35 million during the financial year ending 31 December 2013 as foreign currency denominated convertible preference shares with mandatory conversion into equity.

The business plan also includes a comprehensive analysis of the existing operational



deployments of the Company along with strategic direction of future investments and business growth. Discount rate of 16% was used for the calculation of net present value of future cash flows. The cash flows beyond the five years period have been extrapolated using a steady 5% growth rate which is consistent with the long-term average growth rate for the industry, whereas for impairment calculation no growth is considered in cash flows beyond five years as per International Accounting Standard 36 - Impairment of Assets.

31 March 31 December
2013 2012
----- (Rupees in '000) -----

7 Long term investment - classified as held for sale

Foreign subsidiary - Unquoted

Worldcall Telecommunications Lanka (Private) Limited (Incorporated in Sri Lanka)

7,221,740 (31 December 2012: 7,221,740) ordinary shares of Sri Lankan Rupees 10 each.
Equity held 70.65% (31 December 2012: 70.65%)

| | | |
|--------------------------------|-------------------|-------------------|
| | 44,406 | 44,406 |
| Share deposit money | 13,671 | 13,671 |
| | 58,077 | 58,077 |
| Less: Provision for impairment | (58,077) | (58,077) |
| | - | - |
| | <u> </u> | <u> </u> |

The Company's foreign subsidiary namely Worldcall Telecommunications Lanka (Private) Limited was suffering losses as the demand for payphones in Sri Lanka has greatly diminished. Keeping in view the Sri Lankan market conditions and negative equity of the subsidiary, the management decided and approved the winding up of the subsidiary. Long term investment in subsidiary was classified as discontinued operations.

8 Long term trade receivable

This represents receivable from the sale of Optical Fiber Cable stated at amortized cost by using the discount rate of 16%. This amount is receivable from Pakistan Mobile Communications (Private) Limited over a period of five years and from Getronics Pakistan (Private) Limited over a period of 20 years.

31 March 31 December
Note 2013 2012
----- (Rupees in '000) -----

9 Short term borrowings

| | | | |
|--|-----|------------------|------------------|
| Habib Bank Limited - I | 9.1 | 734,000 | 708,000 |
| Habib Bank Limited - II | 9.2 | 220,000 | 194,459 |
| KASB Bank Limited | 9.3 | - | 49,500 |
| Soneri Bank Limited - I | 9.4 | 36,896 | 42,196 |
| Soneri Bank Limited - II | 9.5 | 36,531 | 4,879 |
| Standard Chartered Bank (Pakistan) Limited | 9.6 | 9,331 | 15,733 |
| | | <u>1,036,758</u> | <u>1,014,767</u> |



- 9.1 This represents a bridge loan facility of Rs. 734 million from Habib Bank Limited ("HBL") to bridge Convertible Preference Shares to be issued by the Company. The said facility is repayable on receipts against preference shares having mark up of 3 month KIBOR plus 3.50% per annum. Facility is completely secured under joint pari passu hypothecation agreement for present and future fixed and current assets of the Company amounting to Rs. 1,015.67 million.
- 9.2 This represents a working capital finance facility of Rs. 220 million from Habib Bank Limited ("HBL"). The said facility is repayable over a period of 180 days having mark up of one month KIBOR plus 0.75% per annum. To secure the facility, an unconditional, irrevocable, first demand stand-by letter of credit has been issued by National Bank of Oman favouring Habib Bank Limited. This arrangement shall remain effective until all obligations under the facility are settled.
- 9.3 The facility has been settled during the period.
- 9.4 This facility carries mark up of 6 month KIBOR + 4.00% per annum. It is secured through joint pari passu hypothecation agreement with 25% margin.
- 9.5 It carries mark-up ranging from 19.00% - 21.00% per annum and is secured by hypothecation charge on assets.
- 9.6 It carries markup of 19.00% - 21.00% per annum and is secured by hypothecation charge on assets and lien over import documents.

31 March 31 December
2013 2012
----- (Rupees in '000) -----

10 Term Finance Certificates - secured

| | | |
|----------------------------------|------------------|------------------|
| Term finance certificates | 1,643,735 | 1,643,735 |
| Less: Initial transaction cost | (53,994) | (53,994) |
| | <u>1,589,741</u> | <u>1,589,741</u> |
| Amortization of transaction cost | 53,081 | 50,342 |
| | <u>1,642,822</u> | <u>1,640,083</u> |
| Less: Current maturity | - | - |
| | <u>1,642,822</u> | <u>1,640,083</u> |

Term finance certificates have a face value of Rs. 5,000 per certificate.

Term finance certificates

These represent listed Term Finance Certificates ("TFC") amounting to Rs. 4,000 million. Out of this, Rs. 3,000 million was received on account of Pre-IPO and Rs. 1,000 million was offered to public for subscription. These TFCs were redeemable in seven equal semi annual instalments commencing from October 2010. Profit rate is charged at six months average KIBOR plus 1.60% per annum. These are secured by way of first pari passu charge on the present and future fixed assets of the Company amounting to Rs. 5,333.33 million and assignment of licenses.

These TFC's have been rescheduled by majority of TFC holders. The principal will be repayable in three semi annual instalments commencing from October 2014.

**11 Long term loan**

| | 31 March 2013 | 31 December 2012 |
|---|------------------------------|---------------------|
| | ----- (Rupees in '000) ----- | |
| Receipt | 2,943,855 | 2,943,855 |
| Less: Initial transaction cost | <u>(42,668)</u> | <u>(42,668)</u> |
| | 2,901,187 | 2,901,187 |
| Add: Amortization of transaction cost | 12,191 | 10,667 |
| | <u>2,913,378</u> | <u>2,911,854</u> |
| Add: Exchange loss | 447,495 | 406,095 |
| | <u>3,360,873</u> | <u>3,317,949</u> |
| Less: Current maturity | (678,270) | (502,493) |
| | <u>2,682,603</u> | <u>2,815,456</u> |

This represents foreign currency syndicated loan facility amounting to USD 35 million from Askari Bank Limited Offshore Banking Unit, Bahrain, with the lead arranger being Askari Bank Limited. This loan is re-payable in twenty equal quarterly instalments with 2 years grace period commencing 06 June 2013. Profit is charged at three months average LIBOR plus 1.75% per annum and monitoring fee at 1.20% per annum. To secure the facility an unconditional, irrevocable, first demand stand-by letter of credit has been issued by National Bank of Oman favoring Askari Bank Limited against the corporate guarantee of Oman Telecommunication Company SAOG. This arrangement shall remain effective until all obligations under the facility are settled.

12 Deferred income

It represents the amount received in advance against contracts valuing Rs. 786 million and Rs. 487 million for the deployment of network in Multan Telecommunication Region and Gujranwala Telecommunication Region, respectively, awarded by Universal Service Fund Company ("USFC"), a company established for the purpose of increasing teledensity in Pakistan. The amount is adjustable against delivery of milestones.

13 Long term payables

| | 31 March 2013 | 31 December 2012 |
|---|------------------------------|---------------------|
| | ----- (Rupees in '000) ----- | |
| Payable to Pakistan Telecommunication Authority | 723,693 | 768,589 |
| Payable to Multinet Pakistan (Private) Limited | 54,290 | 115,835 |
| Suppliers | <u>452,744</u> | <u>404,020</u> |
| | <u>1,230,727</u> | <u>1,288,444</u> |

14 Contingencies and commitments**Contingencies****14.1 Billing disputes with PTCL**

14.1.1 There is a dispute of Rs. 72.64 million (31 December 2012: Rs 72.64 million) with PTCL of non revenue time of prepaid calling cards and Rs. 41.85 million (31 December 2012: Rs 41.40 million) for excess minutes billed on account of interconnect and settlement charges. The Company is hopeful that matter will be decided in favour of the Company.



14.1.2 PTCL has charged the Company excess Domestic Private Lease Circuits (DPLC) and other media charges amounting to Rs. 188.39 million (31 December 2012: Rs.183.99 million) on account of difference in rates, distances and date of activations. The Company has deposited Rs. 40 million (31 December 2012: Rs. 40 million) in Escrow Account on account of dispute of charging of bandwidth charges from the date of activation of Digital Interface Units (DIUs) for commercial operation and in proportion to activation of DIUs related to each DPLC link and excess charging in respect of Karachi-Rawalpindi link which was never activated. The Company is hopeful that matter will be decided in favour of the Company.

14.2 Disputes with Pakistan Telecommunication Authority (PTA)

14.2.1 There is a dispute with PTA on roll out of Company's 479 MHz and 3.5 GHz frequency bands licenses for allegedly not completing roll out within prescribed time. The dispute is pending adjudication at PTA. The Company is hopeful that the issue will be favorably resolved at the level of PTA.

14.2.2 There is a dispute with PTA on payment of research and development fund contribution amounting to Rs. 5.65 million (31 December 2012: Rs. 5.65 million). The legal validity of this fund is under challenge before the Honourable Supreme Court of Pakistan. The Company is hopeful of a favourable decision.

14.2.3 There is a dispute with PTA on payment of contribution of APC for USF amounting to Rs. 491 million (31 December 2012: Rs. 491 million) in relation to the period prior to the valid formation of USF fund by the Federal Government. Out of this amount, Rs. 394 million has been deposited with PTA. The matter is pending adjudication before the Honourable Supreme Court of Pakistan. The Company is hopeful of a favourable decision.

14.3 Taxation issues

14.3.1 Income Tax Return for the tax year ended 30 June 2006 was filed under the self assessment scheme. Subsequently, the case was reopened by invoking the provisions of section 122 (5A). Additions were made on account of brought forward losses, gratuity and goodwill of Rs. 773 million. The appeal of the Company is pending in Income Tax Appellate Tribunal Lahore. The Company is hopeful that the matter will be decided in favour of the Company.

14.3.2 Income Tax Returns for the tax year ended 30 June 2003 were filed under the self assessment scheme of Worldcall Communications Limited, Worldcall Multimedia Limited, Worldcall Broadband Limited and Worldcall Phone cards Limited, now merged into the Company. The Company has received orders under section 122(5A) against the said returns filed under self assessment on 02 January 2009. As per Orders, the Income Tax Department intends to amend the returns on certain issues such as depreciation, turnover tax adjustment, gratuity provision, share premium, allocation of expenses to capital gain, mark up from associates and share deposit money amounting to Rs. 29.9 million. An appeal has been filed by the Company against the orders before the Commissioner of Income Tax (Appeals). Commissioner of Income Tax (Appeals) has restored the original assessment order U/S 177 dated 17 May 2005 for Worldcall Broadband Limited. Remaining appeals were also decided and a partial relief was given by CIT (Appeals), while being aggrieved, the Company has filed appeals in Income Tax Appellate Tribunal Lahore. Based on legal advice, the Company is hopeful that matter will be decided in favour of the Company.

14.3.3 There is a dispute with Sales Tax Authorities for payment of Rs.167 million claimed and obtained as sales tax refund in the year 2006 by the Company. The matter is presently being adjudicated by the Honourable Lahore High Court Lahore. An injunction currently holds field which precludes recovery from the Company. The Company has paid 20% of principal amount to date to the department against the said dispute. Moreover, this is an industrial



issue and in case companies of other jurisdiction, the Inland Revenue Tribunal has dismissed the case of sales tax authorities. It is therefore that, the Company is hopeful of a favourable decision.

14.4 Others

- 14.4.1** Samsung claimed an amount of Rs.132.6 million (USD 1.4 million) against its receivables under a certain settlement and services agreement. However, the Company denies the claim on the basis that Samsung failed to fulfil its obligations and did not provide services for which Company reserves the right to initiate appropriate proceedings against Samsung. Based on the legal advice, the Company is hopeful that matter will be resolved in its favour.

| 31 March 2013 | 31 December 2012 |
|-----------------------------|---------------------|
| ------(Rupees in '000)----- | |

Commitments

| | | |
|---|------------------|------------------|
| 14.5 Outstanding guarantees | <u>1,170,611</u> | <u>1,213,373</u> |
| 14.6 Commitments in respect of capital expenditure | <u>2,037,351</u> | <u>2,070,847</u> |
| 14.7 Outstanding letters of credit | <u>-</u> | <u>38,840</u> |

| Quarter ended 31 March 2013 | Quarter ended 31 March 2012 |
|-----------------------------------|-----------------------------------|
| ------(Rupees in '000)----- | |

15 Cash generated from operations

| | | |
|----------------------|-----------|-----------|
| Loss before taxation | (458,874) | (577,433) |
|----------------------|-----------|-----------|

Adjustment for non-cash charges and other items:

| | | |
|---|----------------|---------------|
| Depreciation | 295,034 | 278,562 |
| Amortization of intangible assets | 48,344 | 48,333 |
| Amortization of transaction cost | 4,263 | 4,262 |
| Discounting charges | 8,034 | 10,294 |
| Amortization of receivables | (1,940) | - |
| Provision for doubtful receivables | 38,056 | 32,763 |
| Provision for stores and spares | 9,000 | - |
| Exchange loss on foreign currency loan | 41,400 | 31,050 |
| Gain on sale of property, plant and equipment | (3,493) | - |
| Retirement benefits | 15,148 | 25,963 |
| Finance cost | 151,835 | 156,527 |
| Profit before working capital changes | <u>146,807</u> | <u>10,321</u> |



| Quarter ended 31 March 2013 | Quarter ended 31 March 2012 |
|-----------------------------------|-----------------------------------|
| ------(Rupees in '000)----- | |

Effect on cash flow due to working capital changes:*(Increase)/decrease in the current assets*

| | | |
|--------------------------|-----------|-----------|
| Stores and spares | 7,510 | (2,888) |
| Stock in trade | (11,891) | 33,470 |
| Trade debts | 142,126 | (533,384) |
| Loans and advances | (107,733) | 18,469 |
| Deposits and prepayments | 18,310 | (9,187) |
| Other receivables | (60,881) | 26,431 |

Increase in current liabilities

| | | |
|--------------------------|----------------|----------------|
| Trade and other payables | 78,382 | 674,761 |
| | <u>65,823</u> | <u>207,672</u> |
| | <u>212,630</u> | <u>217,993</u> |

16 Related party transactions

The related parties comprise of shareholders, foreign subsidiary, local associated companies, related group companies, directors of the Company, companies where directors also hold directorship and key management personnel. Significant transactions with related parties are as follows:

| Quarter ended 31 March 2013 | Quarter ended 31 March 2012 |
|-----------------------------------|-----------------------------------|
| ------(Rupees in '000)----- | |

| Relationship with the Company | Nature of transactions | | |
|----------------------------------|--------------------------------------|--------|---------|
| Parent Company | Purchase of goods and services | 15 | 358,596 |
| | Sale of goods and services | 6 | 10,843 |
| Other related parties | Purchase of goods and services | 2,522 | 2,292 |
| | Sale of goods and services | 259 | - |
| Key management personnel | Salaries and other employee benefits | 79,139 | 86,417 |

All transactions with related parties have been carried out on commercial terms and conditions.

| 31 March 2013 | 31 December 2012 |
|-----------------------------|---------------------|
| ------(Rupees in '000)----- | |

Period / year end balances

| | | |
|---------------------------------|-----------|-----------|
| Receivable from related parties | 228,813 | 228,813 |
| Payable to related parties | 2,159,323 | 2,104,212 |

These are in normal course of business and are interest free.



17 Financial instruments

Offsetting of financial assets and financial liabilities

The Company adopted Disclosures-Offsetting Financial Assets and Financial Liabilities (amendments to IFRS 7). The disclosures set out in the tables below include financial assets and financial liabilities that:

- are offset in the Company's balance sheet; or
- are subject to an enforceable master netting arrangement or similar agreement that covers similar financial instruments, irrespective of whether they are offset in the balance sheet.

At the date of balance sheet, the Company has no enforceable master netting arrangements or other similar arrangements.

17.1 Financial assets subject to offsetting

| | | As at 31 March 2013 | | | | |
|-------------------------|--|---|---|--|------------------|--|
| Note | Gross amounts of recognised financial assets | Gross amount of recognised financial liabilities off set in the statement of financial position | Net amount of financial assets presented in the statement of financial position | Related amounts not off set in the statement of financial statements | Net amount | Financial assets not in scope of off setting disclosures |
| | A | B | C=A-B | D | E=C-D | |
| Financial assets | | | | | | |
| | (Rupees in '000) | | | | | |
| 8 | - | - | - | - | - | 232,567 |
| | - | - | - | - | - | 103,989 |
| | 3,890,459 | (1,433,501) | 2,456,958 | - | 2,456,958 | - |
| | - | - | - | - | - | 1,549,149 |
| | - | - | - | - | - | 117,133 |
| | - | - | - | - | - | 100,385 |
| | 451,915 | (297,733) | 154,182 | - | 154,182 | - |
| | - | - | - | - | - | 74,456 |
| | 4,342,374 | (1,731,234) | 2,611,140 | - | 2,611,140 | - |

17.2 Financial liabilities subject to offsetting

| | | As at 31 March 2013 | | | | |
|------------------------------|---|--|--|--|------------|---|
| Note | Gross amounts of recognised financial liabilities | Gross amount of recognised financial assets off set in the statement of financial position | Net amount of financial liabilities presented in the statement of financial position | Related amounts not off set in the statement of financial statements | Net amount | Financial liabilities not in scope of off setting disclosures |
| | A | B | C=A-B | D | E=C-D | |
| Financial liabilities | | | | | | |
| | (Rupees in '000) | | | | | |
| 9 | - | - | - | - | - | 1,036,758 |
| | - | - | - | - | - | 791,725 |
| | - | - | - | - | - | 1,021,500 |
| | 7,035,812 | (1,009,539) | 6,026,273 | - | 6,026,273 | - |
| | - | - | - | - | - | 260,484 |
| 10 | - | - | - | - | - | 1,642,822 |
| 11 | - | - | - | - | - | 2,682,603 |
| | - | - | - | - | - | 350,573 |
| | - | - | - | - | - | 27,578 |
| 13 | - | - | - | - | - | 1,230,727 |
| | - | - | - | - | - | 42,433 |
| | 7,035,812 | (1,009,539) | 6,026,273 | - | - | - |



As at 31 December 2012

| | | Gross amount of recognised financial assets | Gross amount of recognised financial liabilities off set in the statement of financial position | Net amount of financial assets presented in the statement of financial position | Related amounts not off set in the statement of financial statements | Net amount | Financial assets not in scope of off setting disclosures |
|-------------------------|------------------|---|---|---|--|------------|--|
| | A | B | C=A-B | D | E=C-D | | |
| Financial assets | | | | | | | |
| | (Rupees in '000) | | | | | | |
| 8 | - | - | - | - | - | - | 242,833 |
| | - | - | - | - | - | - | 122,074 |
| | 4,504,836 | (1,879,953) | 2,624,883 | - | - | - | - |
| | - | - | - | - | - | - | 1,441,416 |
| | - | - | - | - | - | - | 56,742 |
| | - | - | - | - | - | - | 104,982 |
| | 447,539 | (292,883) | 154,656 | - | - | - | - |
| | - | - | - | - | - | - | 100,742 |
| | 4,952,375 | (2,172,836) | 2,779,539 | - | - | - | - |

Financial liabilities subject to offsetting

| | | As at 31 December 2012 | | | | |
|------------------------------|---|--|--|--|------------|---|
| Note | Gross amounts of recognised financial liabilities | Gross amount of recognised financial assets off set in the statement of financial position | Net amount of financial liabilities presented in the statement of financial position | Related amounts not off set in the statement of financial statements | Net amount | Financial liabilities not in scope of off setting disclosures |
| | A | B | C=A-B | D | E=C-D | |
| Financial liabilities | | | | | | |
| | (Rupees in '000) | | | | | |
| 9 | - | - | - | - | - | 1,014,767 |
| | - | - | - | - | - | 789,331 |
| | - | - | - | - | - | 1,021,500 |
| | 6,647,804 | (699,913) | 5,947,891 | - | - | - |
| | - | - | - | - | - | 245,190 |
| 10 | - | - | - | - | - | 1,640,083 |
| 11 | - | - | - | - | - | 2,815,456 |
| | - | - | - | - | - | 362,907 |
| | - | - | - | - | - | 44,904 |
| 13 | - | - | - | - | - | 1,288,444 |
| | - | - | - | - | - | 42,458 |
| | 6,647,804 | (699,913) | 5,947,891 | - | - | - |

18 Date of authorization for issue

This condensed interim financial information was authorized for issue on 30 April 2013 by the Board of Directors of the Company.

19 General

Figures have been rounded off to the nearest thousand of rupee.

Lahore

Baband Singh
Chief Executive Officer

G. J. Singh
Director



An Omantel Company

WorldCall

WORLDCALL TELECOM LIMITED AND ITS SUBSIDIARY

CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

31 MARCH 2013



An Omantel Company

WorldCall

DIRECTORS' REVIEW

The Directors of Worldcall Telecom Limited ("WTL" or the "Parent Company") are pleased to present condensed consolidated financial information of the Group for the quarter ended 31 March 2013.

Group Foreign Subsidiary

WorldCall Telecommunications Lanka (Pvt.) Limited

Winding up of the subsidiary is in process as approved in the earlier AGM of the Parent Company. In annexed consolidated financial statements, the subsidiary has been accounted for under IFRS 5 as discontinued operations.

For and on behalf of the Board of Directors

Lahore
30 April 2013

Babar Ali Syed
Babar Ali Syed
Chief Executive Officer



CONDENSED CONSOLIDATED INTERIM BALANCE SHEET (Un-Audited) AS AT 31 MARCH 2013

| | Note | 31 March 2013 | Restated 31 December 2012 | Restated 31 December 2011 |
|--|------|--------------------|---------------------------------|---------------------------------|
| ----- (Rupees in '000) ----- | | | | |
| NON CURRENT ASSETS | | | | |
| Tangible fixed assets | | | | |
| Property, plant and equipment | 6 | 12,939,732 | 13,002,060 | 13,527,048 |
| Capital work-in-progress | | 695,276 | 782,635 | 650,986 |
| | | <u>13,635,008</u> | <u>13,784,695</u> | <u>14,178,034</u> |
| Intangible assets | | | | |
| Investment properties | 7 | 4,934,338 | 4,987,160 | 5,183,628 |
| Long term trade receivable | 8 | 160,474 | 160,474 | 146,074 |
| Deferred taxation | | 232,567 | 242,883 | 18,092 |
| Long term loans and deposits | | 1,502,247 | 1,295,068 | 288,499 |
| | | <u>103,989</u> | <u>122,074</u> | <u>132,323</u> |
| | | <u>20,568,623</u> | <u>20,592,354</u> | <u>19,946,650</u> |
| CURRENT ASSETS | | | | |
| Stores and spares | | 208,581 | 225,091 | 235,415 |
| Stock in trade | | 220,031 | 206,140 | 201,901 |
| Trade debts | | 2,456,958 | 2,624,883 | 3,252,683 |
| Loans and advances - considered good | | 1,549,149 | 1,441,416 | 1,058,229 |
| Deposits and prepayments | | 172,538 | 190,848 | 142,945 |
| Other receivables | | 117,133 | 56,742 | 81,995 |
| Short term investments | | 100,385 | 104,982 | 114,489 |
| Income tax recoverable - net | | 154,182 | 154,656 | 163,943 |
| Cash and bank balances | | 74,456 | 100,742 | 327,028 |
| | | <u>5,053,413</u> | <u>5,107,500</u> | <u>5,578,628</u> |
| Non - current assets classified as held for sale | 9 | 2 | 144 | 23 |
| | | <u>5,053,415</u> | <u>5,107,644</u> | <u>5,578,651</u> |
| CURRENT LIABILITIES | | | | |
| Current maturities of non-current liabilities | | 1,751,834 | 1,447,025 | 2,095,116 |
| Running finance under mark-up arrangements - secured | | 791,725 | 789,331 | 979,373 |
| Short term borrowings | 10 | 1,036,758 | 1,014,767 | 118,503 |
| License fee payable | | 1,021,500 | 1,021,500 | 1,021,500 |
| Trade and other payables | | 6,026,273 | 5,947,891 | 4,589,727 |
| Interest and mark-up accrued | | 260,484 | 245,190 | 140,183 |
| | | <u>10,888,574</u> | <u>10,465,704</u> | <u>8,944,402</u> |
| Non - current liabilities classified as held for sale | 9 | 4,756 | 3,563 | 7,278 |
| | | <u>10,893,330</u> | <u>10,469,267</u> | <u>8,951,680</u> |
| | | <u>(5,839,915)</u> | <u>(5,361,623)</u> | <u>(3,373,029)</u> |
| NET CURRENT LIABILITIES | | | | |
| NON CURRENT LIABILITIES | | | | |
| Term Finance Certificates - secured | 11 | 1,642,822 | 1,640,083 | 1,081,213 |
| Long term loan | 12 | 2,682,603 | 2,815,456 | 3,060,004 |
| Deferred income | 13 | 44,376 | 65,916 | 166,300 |
| Retirement benefits | | 350,573 | 362,907 | 310,007 |
| Liabilities against assets subject to finance lease | | 27,578 | 44,904 | 89,471 |
| Long term payables | 14 | 1,230,727 | 1,288,444 | 1,494,620 |
| Long term deposits | | 42,433 | 42,458 | 42,661 |
| | | <u>6,021,112</u> | <u>6,260,168</u> | <u>6,244,276</u> |
| Contingencies and commitments | 15 | | | |
| | | <u>8,707,596</u> | <u>8,970,563</u> | <u>10,329,345</u> |
| REPRESENTED BY | | | | |
| Share capital and reserves | | | | |
| Authorized capital 900,000,000 (31 December 2012: 900,000,000) ordinary shares of Rs. 10 each | | 9,000,000 | 9,000,000 | 9,000,000 |
| Issued, subscribed and paid up capital | | 8,605,716 | 8,605,716 | 8,605,716 |
| Share premium | | 837,335 | 837,335 | 837,335 |
| Fair value reserve - available for sale financial assets | | 9,238 | 13,835 | (242,023) |
| Exchange translation reserve | | (5,067) | (4,447) | (5,868) |
| Accumulated (loss)/profit | | (1,085,155) | (826,720) | 794,309 |
| Capital and reserves attributable to equity holders of the Company | | 8,362,067 | 8,625,719 | 9,989,469 |
| Non controlling interest | | (3,822) | (3,286) | (3,369) |
| | | <u>8,358,245</u> | <u>8,622,433</u> | <u>9,986,100</u> |
| Surplus on revaluation | | 349,351 | 348,130 | 343,245 |
| | | <u>8,707,596</u> | <u>8,970,563</u> | <u>10,329,345</u> |

The annexed notes 1 to 20 form an integral part of this condensed consolidated interim financial information.

Lahore

27

Balawandi
Chief Executive Officer

GRIMZ
Director

QUARTERLY REPORT 2013



CONDENSED CONSOLIDATED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE QUARTER ENDED 31 MARCH 2013

| | Note | Quarter ended 31 March 2013 | Quarter ended 31 March 2012 |
|---|---------------|-----------------------------------|-----------------------------------|
| ----- (Rupees in '000) ----- | | | |
| Continuing operations | | | |
| Revenue - net | | 970,044 | 2,060,072 |
| Direct cost | | (913,821) | (2,085,867) |
| Gross profit/(loss) | | <u>56,223</u> | <u>(25,795)</u> |
| Operating cost | | (280,619) | (354,881) |
| Operating loss | | <u>(224,396)</u> | <u>(380,676)</u> |
| Finance cost | | (164,132) | (171,083) |
| | | <u>(388,528)</u> | <u>(551,759)</u> |
| Other operating income | | 8,146 | 6,477 |
| Other operating expenses | | (78,492) | (32,151) |
| Loss before taxation | | <u>(458,874)</u> | <u>(577,433)</u> |
| Taxation | | 202,329 | 177,743 |
| Loss after taxation from continuing operations | | <u>(256,545)</u> | <u>(399,690)</u> |
| Discontinued operations | | | |
| Loss for the period from discontinued operations | 9 | (946) | (779) |
| | | <u>(257,491)</u> | <u>(400,469)</u> |
| Attributable to: | | | |
| Equity holders of parent | | (257,214) | (400,240) |
| Non controlling interest | | (277) | (229) |
| | | <u>(257,491)</u> | <u>(400,469)</u> |
| Loss per share - basic and diluted | | | |
| From continuing and discontinued operations | Rupees | <u>(0.30)</u> | <u>(0.47)</u> |
| From continuing operations | Rupees | <u>(0.30)</u> | <u>(0.46)</u> |

The annexed notes 1 to 20 form an integral part of this condensed consolidated interim financial information.

Lahore

28

Balawandi
Chief Executive Officer

GRIMZ
Director

QUARTERLY REPORT 2013



**CONDENSED CONSOLIDATED INTERIM STATEMENT OF
COMPREHENSIVE INCOME (UN-AUDITED)
FOR THE QUARTER ENDED 31 MARCH 2013**

| | Quarter ended 31 March 2013 | Quarter ended 31 March 2012 |
|--|-----------------------------------|-----------------------------------|
| | ------(Rupees in '000)----- | |
| Loss for the period | (257,491) | (400,469) |
| Other comprehensive (loss)/income- net of tax: | | |
| Items that are or may be reclassified subsequently to profit or loss: | | |
| Exchange differences on translating foreign operations | (879) | 6,594 |
| Net change in fair value of available for sale financial assets | (4,597) | 12,711 |
| Impairment loss transferred to profit and loss account | - | - |
| | (5,476) | 19,305 |
| Total comprehensive loss for the period | (262,967) | (381,164) |
| Attributable to: | | |
| Equity holders of the Parent | (262,431) | (382,871) |
| Non controlling interest | (536) | 1,707 |
| | (262,967) | (381,164) |

The annexed notes 1 to 20 form an integral part of this condensed consolidated interim financial information.

Lahore

Balawadhi
Chief Executive Officer

Gulim
Director



**CONDENSED CONSOLIDATED INTERIM CASH FLOW STATEMENT
(UN-AUDITED)
FOR THE QUARTER ENDED 31 MARCH 2013**

| | Quarter ended 31 March 2013 | Quarter ended 31 March 2012 |
|--|-----------------------------------|-----------------------------------|
| | ------(Rupees in '000)----- | |
| Cash flows from operating activities | | |
| Cash generated from operations | 16 212,489 | 217,972 |
| Decrease in long term deposits receivable | 18,085 | 9,384 |
| Decrease in long term trade receivable | - | 1,308 |
| (Decrease)/increase in long term deposits payable | (25) | 337 |
| Decrease in deferred income | (21,540) | (24,145) |
| Increase/(decrease) in long term payables | 59,523 | (20,595) |
| Retirement benefits paid | (33,330) | (1,766) |
| Finance cost paid | (136,541) | (75,849) |
| Taxes paid | (4,378) | (3,776) |
| Net cash generated from operating activities | 94,283 | 102,870 |
| Cash flows from investing activities | | |
| Fixed capital expenditure | (137,197) | (170,286) |
| Proceeds from sale of property, plant and equipment | 5,869 | - |
| Net cash used in investing activities | (131,328) | (170,286) |
| Cash flows from financing activities | | |
| Running finance - net | 2,394 | (187,151) |
| Receipt of short term borrowings | 21,991 | 79,887 |
| Repayment of liabilities against assets subject to finance lease | (13,768) | (13,191) |
| Net cash generated from/(used in) financing activities | 10,617 | (120,455) |
| Net decrease in cash and cash equivalents | (26,428) | (187,871) |
| Cash and bank balance at the beginning of the period | 100,886 | 327,051 |
| Cash and bank balance at the end of the period | 74,458 | 139,180 |

The annexed notes 1 to 20 form an integral part of this condensed consolidated interim financial information.

Lahore

Balawadhi
Chief Executive Officer

Gulim
Director

**CONDENSED CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)
FOR THE QUARTER ENDED 31 MARCH 2013**



WorldCall

| | Attributable to equity holders of the Company | | | | | | | | |
|---|---|---------------|---|------------------------------|----------------------------|---------------------|------------|--------------------------|------------|
| | Share capital | Share premium | Fair value reserve- available for sale financial assets | Currency translation reserve | Accumulated profit/ (loss) | Revaluation reserve | Sub Total | Non controlling interest | Total |
| Balance as at 31 December 2011 | 8,605,716 | 837,335 | (242,023) | (5,868) | 804,241 | 343,245 | 10,342,646 | (3,269) | 10,339,277 |
| Effect of change in accounting policy | - | - | - | (9,932) | - | - | (9,932) | - | (9,932) |
| Balance as at 31 December 2011 - restated | 8,605,716 | 837,335 | (242,023) | (5,868) | 794,309 | 343,245 | 10,332,714 | (3,269) | 10,329,345 |
| Total comprehensive income/(loss) for the period | - | - | 12,711 | 4,658 | (400,240) | - | (382,871) | 1,707 | (381,164) |
| Transfer to surplus on revaluation | - | - | - | (1,697) | 1,697 | - | - | - | - |
| Balance as at 31 March 2012 - restated | 8,605,716 | 837,335 | (229,312) | (1,210) | 392,372 | 344,942 | 9,949,843 | (1,662) | 9,948,181 |
| Total comprehensive income/(loss) for the period - restated | - | - | 243,147 | (3,237) | (1,215,904) | - | (975,994) | (1,624) | (977,618) |
| Transfer to surplus on revaluation | - | - | - | (3,188) | 3,188 | - | - | - | - |
| Balance as at 31 December 2012 - restated | 8,605,716 | 837,335 | 13,835 | (4,447) | (826,720) | 348,130 | 8,973,849 | (3,286) | 8,970,563 |
| Total comprehensive loss for the period | - | - | (4,597) | (620) | (257,214) | - | (262,431) | (536) | (262,967) |
| Transfer to surplus on revaluation | - | - | - | (1,221) | 1,221 | - | - | - | - |
| Balance as at 31 March 2013 | 8,605,716 | 837,335 | 9,238 | (5,067) | (1,085,155) | 349,351 | 8,711,418 | (3,822) | 8,707,596 |

The annexed notes 1 to 20 form an integral part of this condensed consolidated interim financial information.

Lahore

Babandish
Chief Executive Officer

Gill
Director



WorldCall

**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION (UN-AUDITED)
FOR THE QUARTER ENDED 31 MARCH 2013**

1 Legal status and nature of business

1.1 The Group consists of:

Worldcall Telecom Limited; and

Worldcall Telecommunications Lanka (Private) Limited

1.2 Worldcall Telecom Limited ("the Company") is a public limited company incorporated in Pakistan on 15 March 2001 under the Companies Ordinance, 1984 and its shares are quoted on the Karachi and Lahore Stock Exchanges. The Company commenced its operations on 01 December 2004 and is engaged in providing Wireless Local Loop ("WLL") and Long Distance & International ("LDI") services in Pakistan, operation and maintenance of public payphones network and re-broadcasting international/national satellite/terrestrial wireless and cable television and radio signals as well as interactive communication and to establish, maintain and operate the licensed telephony services. The Company has been licensed by Pakistan Telecommunication Authority ("PTA") and Pakistan Electronic Media Regulatory Authority ("PEMRA") for these purposes. The registered office of the Company is situated at 67A, C III, Gulberg III, Lahore. In the year ended 30 June, 2008, 56.80% shares (488,839,429 ordinary shares) had been acquired by Oman Telecommunications Company SAOG ("the Parent Company").

Worldcall Telecommunications Lanka (Private) Limited ("the Subsidiary") was incorporated in Sri Lanka and is a joint venture with Hayleys Group to operate payphones. The principal activity of the Subsidiary is the operation and maintenance of a public payphones network. Payphones are installed at various shops/commercial outlets. The Company holds 70.65% of voting securities in the Subsidiary.

2 Basis of preparation

Consolidation

The consolidated interim financial information includes the financial information of the Company and its Subsidiary. The financial information of the Subsidiary has been consolidated on a line by line basis.

Subsidiary

Subsidiary is an entity controlled by the Company. Control exists when the Company has the power, directly or indirectly, to govern the financial and operating policies of the entity so as to benefit from its activities. The financial information of the Subsidiary is included in the consolidated financial information from the date that control commences until the date that control ceases.

Transactions eliminated on consolidation

Intragroup balances and any other unrealized gains and losses or income and expenses arising from intragroup transactions, are eliminated in preparing the condensed consolidated financial information. Unrealized losses are eliminated in the same way as unrealized gains, but only to the



extent that there is no evidence of impairment.

Non controlling interest is that part of net results of operations and of net assets of the subsidiary attributable to interest which are not owned by the Group. Non controlling interest is presented separately in the consolidated financial statements. In view of negative equity of the Subsidiary, the complete amount of losses are being borne by the Company.

3 Statement of compliance

This condensed consolidated interim financial information for the period ended 31 March 2013 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and the directives issued under the Companies Ordinance, 1984. In case where requirements of Companies Ordinance, 1984 differ, the provisions of or directives issued under the Companies Ordinance, 1984 or directives issued by Securities and Exchange Commission of Pakistan ("SECP") have been followed. This condensed consolidated interim financial information does not include all the information and disclosures required in the annual consolidated financial statements and should be read in conjunction with the financial statements of the Group for the year ended 31 December 2012.

4. Accounting policies

Accounting policies adopted for preparation of this condensed interim financial information are same as those applied in the preparation of the audited financial statements of the Group for the year ended 31 December 2012 and stated therein, except for the following:

4.1 Retirement benefits

During the year, the Group adopted IAS 19 Employee Benefits and changed its basis for recognition of actuarial gains and losses on its defined benefit plan.

As a result of the change, all the changes in present value of defined benefit obligation are now recognised in the Condensed Consolidated Interim Statement of Comprehensive Income and the past service costs are recognised in Condensed Consolidated Interim Profit and Loss Account, immediately in the period they occur.

Previously, the Group recognised actuarial gains / losses over the expected average remaining working lives of the current employees, to the extent that unrecognised actuarial gains / losses exceeds 10 percent of present value of defined benefit obligation.

The change in accounting policy has been applied retrospectively and resulted in following changes in the financial statements:

| | 31 December 2012 | 31 December 2011 |
|---|------------------------------|---------------------|
| | ----- (Rupees in '000) ----- | |
| Condensed Consolidated Interim Balance Sheet | | |
| (Decrease)/increase in retirement benefits obligation | <u>(24,788)</u> | 9,932 |
| Decrease in accumulated loss | <u>24,788</u> | - |
| Decrease in accumulated profit | <u>-</u> | <u>(9,932)</u> |



| | Year ended | |
|---|------------------------------|---------------------|
| | 31 December 2012 | 31 December 2011 |
| | ----- (Rupees in '000) ----- | |
| Condensed Consolidated Interim Statement of Comprehensive Income | | |
| Actuarial gain/(loss) on employee retirement benefits | <u>34,720</u> | <u>(9,932)</u> |

5 Significant accounting judgments and estimates

The preparation of condensed consolidated interim financial information in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, income and expenses. The estimates, associated assumptions and judgments are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. In preparing this condensed consolidated interim financial information, the significant judgments made by management in applying accounting policies and the key sources of estimation were the same as those that were applied to the financial statements for the year ended 31 December 2012.

| | Note | 31 March 2013 | 31 December 2012 |
|---|------|------------------------------|---------------------|
| | | ----- (Rupees in '000) ----- | |
| 6 Property, plant and equipment | | | |
| <u>Owned and leased assets</u> | | | |
| Opening net book value | | 13,002,060 | 13,527,048 |
| Additions during the period/year | 6.1 | <u>235,386</u> | <u>678,907</u> |
| | | 13,237,446 | 14,205,955 |
| Disposals for the period/year - NBV | 6.2 | <u>(2,376)</u> | <u>(16,771)</u> |
| Adjustment during the period/year - NBV | | <u>(304)</u> | - |
| Depreciation for the period/year | | <u>(295,034)</u> | <u>(1,187,124)</u> |
| Closing net book value | 6.3 | <u>12,939,732</u> | <u>13,002,060</u> |
| 6.1 Break-up of additions | | | |
| Leasehold improvements | | 127 | 3,463 |
| Plant and equipment | | 234,185 | 634,202 |
| Office equipment | | 71 | 962 |
| Computers | | 805 | 36,229 |
| Furniture and fixtures | | - | 300 |
| Vehicles | | 198 | 3,751 |
| Lab and other equipment | | - | - |
| | | <u>235,386</u> | <u>678,907</u> |
| 6.2 Break-up of disposals (at NBV) | | | |
| Leasehold improvement | | - | (24) |
| Office equipment | | (632) | (40) |
| Computers | | (45) | (16,001) |
| Furniture and fixtures | | (256) | - |
| Vehicles | | (1,443) | (706) |
| | | <u>(2,376)</u> | <u>(16,771)</u> |



6.3 Property, plant and equipment includes equipment deployed in implementing the Universal Service Fund network which is subject to lien exercisable by Universal Service Fund Company ("USFC") in the event of failure by the Company to maintain service availability and quality specification.

| | Note | 31 March 2013 | 31 December 2012 |
|--|------|------------------|---------------------|
| ----- (Rupees in '000) ----- | | | |
| 7 Intangible assets (at NBV) | | | |
| Licenses | | 1,695,925 | 1,735,324 |
| Indefeasible right of use - Media cost | 7.1 | 671,501 | 684,568 |
| Software | | 13,418 | 13,774 |
| Goodwill | 7.2 | 2,553,494 | 2,553,494 |
| | | <u>4,934,338</u> | <u>4,987,160</u> |

7.1 During the year 2011, the Company acquired an indefeasible right of use in respect of capacity procured from Multinet Pakistan (Private) Limited for the period of 15 years.

7.2 Goodwill represents the difference between the cost of the acquisition (fair value of consideration paid) and the fair value of the net identifiable assets acquired at the time of merger of Worldcall Telecom Limited with Worldcall Communications Limited, Worldcall Multimedia Limited and Worldcall Broadband Limited.

The Company assessed the recoverable amount of Goodwill at 31 March 2013 and determined that, as of this date, there is no indication of impairment of Goodwill. The recoverable amount was calculated on the basis of five year financial business plan approved by the Board which assumes cash inflows of USD 35 million during the financial year ending 31 December 2013 as foreign currency denominated convertible preference shares with mandatory conversion into equity.

The business plan also includes a comprehensive analysis of the existing operational deployments of the Company along with strategic direction of future investments and business growth. Discount rate of 16% was used for the calculation of net present value of future cash flows. The cash flows beyond the five years period have been extrapolated using a steady 5% growth rate which is consistent with the long-term average growth rate for the industry, whereas for impairment calculation no growth is considered in cash flows beyond five years as per International Accounting Standard 36 - Impairment of Assets.

8 Long term trade receivable

This represents receivable from the sale of Optical Fiber Cable stated at amortized cost by using the discount rate of 16%. This amount is receivable from Pakistan Mobile Communications (Private) Limited over a period of five years and from Getronics Pakistan (Private) Limited over a period of 20 years.

9 Non current assets and liabilities classified as held for sale

The Company's foreign subsidiary namely Worldcall Telecommunications Lanka (Private) Limited was suffering losses as the demand for payphones in Sri Lanka has greatly diminished. Keeping in view the Sri Lankan market conditions and negative equity of the subsidiary, the management decided and approved the winding up of the subsidiary. Long term investment in subsidiary has been classified as discontinued operations.



Following are the results for the period ending 31 March 2013 and the comparative period of discontinued operations:

| | Quarter ended 31 March 2013 | Quarter ended 31 March 2012 |
|---|-----------------------------------|-----------------------------------|
| ----- (Rupees in '000) ----- | | |
| Results of discontinued operations | | |
| Revenue | - | - |
| Expenses | (991) | (779) |
| Results from operating activities | (991) | (779) |
| Finance cost | (1) | - |
| Other income | 46 | - |
| Loss for the period | <u>(946)</u> | <u>(779)</u> |

Cash flow generated from/(used in) discontinued operations

| | | |
|--|--------------|-------------|
| Net cash used in operating activities | (630) | (474) |
| Net cash used in investing activities | - | - |
| Net cash generated from financing activities | 488 | 454 |
| Net cash generated from discontinued operation | <u>(142)</u> | <u>(20)</u> |

| | 31 March 2013 | 31 December 2012 |
|---|------------------|---------------------|
| ----- (Rupees in '000) ----- | | |
| Assets and liabilities classified as held for sale | | |

Assets

| | | |
|---------------|----------|------------|
| Cash and bank | 2 | 144 |
| | <u>2</u> | <u>144</u> |

Liabilities

| | | |
|--------------------------|--------------|--------------|
| Trade and other payables | 4,749 | 3,556 |
| Income tax payable | 7 | 7 |
| | <u>4,756</u> | <u>3,563</u> |

10 Short term borrowings

| | | | |
|--|------|------------------|------------------|
| Habib Bank Limited - I | 10.1 | 734,000 | 708,000 |
| Habib Bank Limited - II | 10.2 | 220,000 | 194,459 |
| KASB Bank Limited | 10.3 | - | 49,500 |
| Soneri Bank Limited - I | 10.4 | 36,896 | 42,196 |
| Soneri Bank Limited - II | 10.5 | 36,531 | 4,879 |
| Standard Chartered Bank (Pakistan) Limited | 10.6 | 9,331 | 15,733 |
| | | <u>1,036,758</u> | <u>1,014,767</u> |

10.1 This represents a bridge loan facility of Rs. 734 million from Habib Bank Limited ("HBL") to bridge Convertible Preference Shares to be issued by the Company. The said facility is repayable on receipts against preference shares having mark up of 3 month KIBOR plus 3.50% per annum. Facility is completely secured under joint pari passu hypothecation agreement for present and future fixed and current assets of the Company amounting to Rs. 1,015.67 million.



10.2 This represents a working capital finance facility of Rs. 220 million from Habib Bank Limited ("HBL"). The said facility is repayable over a period of 180 days having mark up of one month KIBOR plus 0.75% per annum. To secure the facility, an unconditional, irrevocable, first demand stand-by letter of credit has been issued by National Bank of Oman favouring Habib Bank Limited. This arrangement shall remain effective until all obligations under the facility are settled.

10.3 The facility has been settled during the period.

10.4 This facility carries mark up of 6 month KIBOR + 4.00% per annum. It is secured through joint pari passu hypothecation agreement with 25% margin.

10.5 It carries mark-up ranging from 19.00% - 21.00% per annum and is secured by hypothecation charge on assets.

10.6 It carries markup of 19.00% - 21.00% per annum and is secured by hypothecation charge on assets and lien over import documents.

| | 31 March 2013 | 31 December 2012 |
|---|------------------------------|---------------------|
| | ----- (Rupees in '000) ----- | |
| 11 Term Finance Certificates - secured | | |
| Term finance certificates | 1,643,735 | 1,643,735 |
| Less: Initial transaction cost | <u>(53,994)</u> | <u>(53,994)</u> |
| | 1,589,741 | 1,589,741 |
| Amortization of transaction cost | 53,081 | 50,342 |
| | <u>1,642,822</u> | <u>1,640,083</u> |
| Less: Current maturity | - | - |
| | <u>1,642,822</u> | <u>1,640,083</u> |

Term finance certificates have a face value of Rs. 5,000 per certificate.

Term finance certificates

These represent listed Term Finance Certificates ("TFC") amounting to Rs. 4,000 million. Out of this, Rs. 3,000 million was received on account of Pre-IPO and Rs. 1,000 million was offered to public for subscription. These TFCs were redeemable in seven equal semi annual instalments commencing from October 2010. Profit rate is charged at six months average KIBOR plus 1.60% per annum. These are secured by way of first pari passu charge on the present and future fixed assets of the Company amounting to Rs. 5,333.33 million and assignment of licenses.

These TFC's have been rescheduled by majority of TFC holders. The principal will be repayable in three semi annual instalments commencing from October 2014.

| | 31 March 2013 | 31 December 2012 |
|--------------------------------|------------------------------|---------------------|
| | ----- (Rupees in '000) ----- | |
| 12 Long term loan | | |
| Receipt | 2,943,855 | 2,943,855 |
| Less: Initial transaction cost | <u>(42,668)</u> | <u>(42,668)</u> |
| | 2,901,187 | 2,901,187 |



| | 31 March 2013 | 31 December 2012 |
|---------------------------------------|------------------------------|---------------------|
| | ----- (Rupees in '000) ----- | |
| Add: Amortization of transaction cost | 12,191 | 10,667 |
| | <u>2,913,378</u> | <u>2,911,854</u> |
| Add: Exchange loss | 447,495 | 406,095 |
| | <u>3,360,873</u> | <u>3,317,949</u> |
| Less: Current maturity | (678,270) | (502,493) |
| | <u>2,682,603</u> | <u>2,815,456</u> |

This represents foreign currency syndicated loan facility amounting to USD 35 million from Askari Bank Limited Offshore Banking Unit, Bahrain, lead arranger for the transaction is Askari Bank Limited. This loan is repayable in twenty equal quarterly instalments, with 2 years grace period, commencing 06 June 2013. Profit is charged at three months average LIBOR plus 1.75% per annum and monitoring fee at 1.2% per annum. To secure the facility, an unconditional, irrevocable, first demand stand-by letter of credit has been issued by National Bank of Oman favouring Askari Bank Limited against the corporate guarantee of Oman Telecommunication Company SAOG. This arrangement shall remain effective until all obligations under the facility are settled.

13 Deferred income

It represents the amount received in advance against contracts valuing Rs. 786 million and Rs. 487 million for the deployment of network in Multan Telecommunication Region and Gujranwala Telecommunication Region, respectively, awarded by Universal Service Fund Company ("USFC"), a company established for the purpose of increasing teledensity in Pakistan. The amount is adjustable against delivery of milestones.

| | 31 March 2013 | 31 December 2012 |
|---|------------------------------|---------------------|
| | ----- (Rupees in '000) ----- | |
| 14 Long term payables | | |
| Payable to Pakistan Telecommunication Authority | 723,693 | 768,589 |
| Payable to Multinet Pakistan (Private) Limited | 54,290 | 115,835 |
| Suppliers | <u>452,744</u> | <u>404,020</u> |
| | <u>1,230,727</u> | <u>1,288,444</u> |

15 Contingencies and commitments

Contingencies

15.1 Billing disputes with PTCL

15.1.1 There is a dispute of Rs. 72.64 million (31 December 2012: Rs 72.64 million) with PTCL of non revenue time of prepaid calling cards and Rs. 41.85 million (31 December 2012: Rs 41.40 million) for excess minutes billed on account of interconnect and settlement charges. The Company is hopeful that matter will be decided in favour of the Company.

15.1.2 PTCL has charged the Company excess Domestic Private Lease Circuits (DPLC) and other media charges amounting to Rs. 188.39 million (31 December 2012: Rs. 183.99 million) on account of difference in rates, distances and date of activations. The Company has deposited Rs. 40 million (31 December 2012: Rs. 40 million) in Escrow Account on account of dispute of charging of bandwidth charges from the date of activation of Digital Interface Units (DIUs) for commercial operation and in proportion to activation of DIUs related to each DPLC link and excess charging in respect of Karachi-Rawalpindi link which was never



activated. The Company is hopeful that matter will be decided in favour of the Company.

15.2 Disputes with Pakistan Telecommunication Authority (PTA)

15.2.1 There is a dispute with PTA on roll out of Company's 479 MHz and 3.5 GHz frequency bands licenses for allegedly not completing roll out within prescribed time. The dispute is pending adjudication at PTA. The Company is hopeful that the issue will be favorably resolved at the level of PTA.

15.2.2 There is a dispute with PTA on payment of research and development fund contribution amounting to Rs. 5.65 million (31 December 2012: Rs. 5.65 million). The legal validity of this fund is under challenge before the Honourable Supreme Court of Pakistan. The Company is hopeful of a favourable decision.

15.2.3 There is a dispute with PTA on payment of contribution of APC for USF amounting to Rs. 491 million (31 December 2012: Rs. 491 million) in relation to the period prior to the valid formation of USF fund by the Federal Government. Out of this amount, Rs. 394 million has been deposited with PTA. The matter is pending adjudication before the Honourable Supreme Court of Pakistan. The Company is hopeful of a favourable decision.

15.3 Taxation issues

15.3.1 Income Tax Return for the tax year ended 30 June 2006 was filed under the self assessment scheme. Subsequently, the case was reopened by invoking the provisions of section 122 (5A). Additions were made on account of brought forward losses, gratuity and goodwill of Rs. 773 million. The appeal of the Company is pending in Income Tax Appellate Tribunal Lahore. The Company is hopeful that the matter will be decided in favour of the Company.

15.3.2 Income Tax Returns for the tax year ended 30 June 2003 were filed under the self assessment scheme of Worldcall Communications Limited, Worldcall Multimedia Limited, Worldcall Broadband Limited and Worldcall Phone cards Limited, now merged into the Company. The Company has received orders under section 122(5A) against the said returns filed under self assessment on 02 January 2009. As per Orders, the Income Tax Department intends to amend the returns on certain issues such as depreciation, turnover tax adjustment, gratuity provision, share premium, allocation of expenses to capital gain, mark up from associates and share deposit money amounting to Rs. 29.9 million. An appeal has been filed by the Company against the orders before the Commissioner of Income Tax (Appeals). Commissioner of Income Tax (Appeals) has restored the original assessment order U/S 177 dated 17 May 2005 for Worldcall Broadband Limited. Remaining appeals were also decided and a partial relief was given by CIT (Appeals), while being aggrieved, the Company has filed appeals in Income Tax Appellate Tribunal Lahore. Based on legal advice, the Company is hopeful that matter will be decided in favour of the Company.

15.3.3 There is a dispute with Sales Tax Authorities for payment of Rs.167 million claimed and obtained as sales tax refund in the year 2006 by the Company. The matter is presently being adjudicated by the Honourable Lahore High Court Lahore. An injunction currently holds field which precludes recovery from the Company. The Company has paid 20% of principal amount to date to the department against the said dispute. Moreover, this is an industrial issue and in case companies of other jurisdiction, the Inland Revenue Tribunal has dismissed the case of sales tax authorities. It is therefore that, the Company is hopeful of a favourable decision.



15.4 Others

15.4.1 Samsung claimed an amount of Rs.132.6 million (USD 1.4 million) against its receivables under a certain settlement and services agreement. However, the Company denies the claim on the basis that Samsung failed to fulfil its obligations and did not provide services for which Company reserves the right to initiate appropriate proceedings against Samsung. Based on the legal advice, the Company is hopeful that matter will be resolved in its favour.

| | 31 March 2013 | 31 December 2012 |
|--|--|--|
| | ----- (Rupees in '000) ----- | |
| Commitments | | |
| 15.5 Outstanding guarantees | <u>1,170,611</u> | <u>1,213,373</u> |
| 15.6 Commitments in respect of capital expenditure | <u>2,037,351</u> | <u>2,070,847</u> |
| 15.7 Outstanding letters of credit | <u>-</u> | <u>38,840</u> |
| | | |
| | Quarter ended 31 March 2013 | Quarter ended 31 March 2012 |
| | ----- (Rupees in '000) ----- | |

16 Cash generated from operations

| | | |
|---|----------------|----------------|
| Loss before taxation | (459,820) | (578,212) |
| Adjustment for non-cash charges and other items: | | |
| Depreciation | 295,034 | 278,562 |
| Amortization of intangible assets | 48,344 | 48,333 |
| Amortization of transaction cost | 4,263 | 4,262 |
| Discounting charges | 8,034 | 10,294 |
| Amortization of receivables | (1,940) | - |
| Provision for doubtful receivables | 38,056 | 32,763 |
| Provision for stores and spares | 9,000 | - |
| Exchange loss on foreign currency loan | 41,400 | 31,050 |
| Gain on sale of property, plant and equipment | (3,493) | - |
| Exchange translation difference | (749) | 4,657 |
| Retirement benefits | 15,148 | 25,963 |
| Finance cost | <u>151,836</u> | <u>156,527</u> |
| Profit before working capital changes | <u>145,113</u> | <u>14,199</u> |



Quarter ended 31 March 2013
----- (Rupees in '000) -----

Quarter ended 31 March 2012

Effect on cash flow due to working capital changes:*(Increase)/decrease in the current assets*

| | | |
|--|----------------|----------------|
| Stores and spares | 7,506 | (2,856) |
| Stock in trade | (11,894) | 33,496 |
| Trade debts | 142,079 | (533,027) |
| Loans and advances | (107,733) | 18,469 |
| Deposits and prepayments | 18,307 | (9,161) |
| Other receivables | (60,960) | 26,573 |
| <i>Increase in current liabilities</i> | | |
| Trade and other payables | 80,071 | 670,279 |
| | 67,376 | 203,773 |
| | 212,489 | 217,972 |

17 Related party transactions

The related parties comprise of shareholders, foreign subsidiary, local associated companies, related group companies, directors of the Company, companies where directors also hold directorship and key management personnel. Significant transactions with related parties are as follows:

Quarter ended 31 March 2013
----- (Rupees in '000) -----

Quarter ended 31 March 2012

| Relationship with the Company | Nature of transactions | 31 March 2013 | 31 March 2012 |
|-------------------------------|--------------------------------------|---------------|---------------|
| Parent Company | Purchase of goods and services | 15 | 358,596 |
| | Sale of goods and services | 6 | 10,843 |
| Other related parties | Purchase of goods and services | 2,522 | 2,292 |
| | Sale of goods and services | 259 | - |
| Key management personnel | Salaries and other employee benefits | 79,139 | 86,417 |

All transactions with related parties have been carried out on commercial terms and conditions.

31 March 2013
----- (Rupees in '000) -----

31 December 2012

Period / year end balances

| | | |
|---------------------------------|-----------|-----------|
| Receivable from related parties | 228,813 | 228,813 |
| Payable to related parties | 2,159,323 | 2,104,212 |

These are in normal course of business and are interest free.

**18 Financial instruments****Offsetting of financial assets and financial liabilities**

The Group adopted Disclosures - Offsetting Financial Assets and Financial Liabilities (amendments to IFRS 7). The disclosures set out in the tables below include financial assets and financial liabilities that:

- are offset in the Group's balance sheet; or
- are subject to an enforceable master netting arrangement or similar agreement that covers similar financial instruments, irrespective of whether they are offset in the balance sheet.

At the date of balance sheet, the Group has no enforceable master netting arrangements or other similar arrangements.

18.1 Financial assets subject to offsetting

| Note | As at 31 March 2013 | | | | |
|--------------------------------------|--|---|---|--|--|
| | Gross amounts of recognised financial assets | Gross amount of recognised financial liabilities off set in the statement of financial position | Net amount of financial assets presented in the statement of financial position | Related amounts not off set in the statement of financial statements | Financial assets not in scope of off setting disclosures |
| | A | B | C=A-B | D | E=C-D |
| | ----- (Rupees in '000) ----- | | | | |
| Financial assets | | | | | |
| Long term trade receivables | - | - | - | - | 232,567 |
| Long term loans and deposits | - | - | - | - | 103,989 |
| Trade debts | 3,890,459 | (1,433,501) | 2,456,958 | - | - |
| Loans and advances - considered good | - | - | - | - | 1,549,149 |
| Other receivables - current | - | - | - | - | 117,133 |
| Short term investments | - | - | - | - | 100,385 |
| Income tax recoverable - net | 451,915 | (297,733) | 154,182 | - | 154,182 |
| Cash and bank balances | - | - | - | - | 74,456 |
| | 4,342,374 | (1,731,234) | 2,611,140 | - | 2,611,140 |

18.2 Financial liabilities subject to offsetting

| Note | As at 31 March 2013 | | | | |
|---|---|--|--|--|---|
| | Gross amounts of recognised financial liabilities | Gross amount of recognised financial assets off set in the statement of financial position | Net amount of financial liabilities presented in the statement of financial position | Related amounts not off set in the statement of financial statements | Financial liabilities not in scope of off setting disclosures |
| | A | B | C=A-B | D | E=C-D |
| | ----- (Rupees in '000) ----- | | | | |
| Financial liabilities | | | | | |
| Short term borrowings | - | - | - | - | 1,036,758 |
| Running finances under mark-up arrangements - secured | - | - | - | - | 791,725 |
| Licence fee payable | - | - | - | - | 1,021,500 |
| Trade and other payables | 7,035,812 | (1,009,539) | 6,026,273 | - | - |
| Interest and mark-up accrued | - | - | - | - | 260,484 |
| Term finance certificates - secured | - | - | - | - | 1,642,822 |
| Long term loan | - | - | - | - | 2,682,603 |
| Retirement benefits | - | - | - | - | 350,573 |
| Liabilities against assets subject to finance lease | - | - | - | - | 27,578 |
| Long term payables | - | - | - | - | 1,230,727 |
| Long term deposits | - | - | - | - | 42,433 |
| | 7,035,812 | (1,009,539) | 6,026,273 | - | - |



As at 31 December 2012

| | | Gross amount of recognised financial liabilities off set in the statement of financial position | Net amount of financial assets presented in the statement of financial position | Related amounts not off set in the statement of financial statements | Net amount | Financial assets not in scope of off setting disclosures |
|--------------------------------------|------------------|---|---|--|------------|--|
| | A | B | C=A-B | D | E=C-D | |
| Financial assets | | | | | | |
| | (Rupees in '000) | | | | | |
| Long term trade receivables | 8 | - | - | - | - | 242,833 |
| Long term loans and deposits | | - | - | - | - | 122,074 |
| Trade debts | | 4,504,836 | (1,879,953) | 2,624,883 | - | - |
| Loans and advances - considered good | | - | - | - | - | 1,441,416 |
| Other receivables - current | | - | - | - | - | 56,742 |
| Short term investments | | - | - | - | - | 104,982 |
| Income tax recoverable - net | | 447,539 | (292,883) | 154,656 | - | - |
| Cash and bank balances | | - | - | - | - | 100,742 |
| | | 4,952,375 | (2,172,836) | 2,779,539 | - | - |

Financial liabilities subject to offsetting

As at 31 December 2012

| | Note | Gross amount of recognised financial liabilities | Gross amount of recognised financial assets off set in the statement of financial position | Net amount of financial liabilities presented in the statement of financial position | Related amounts not off set in the statement of financial statements | Net amount | Financial liabilities not in scope of off setting disclosures |
|---|------------------|--|--|--|--|------------|---|
| | | A | B | C=A-B | D | E=C-D | |
| Financial liabilities | | | | | | | |
| | (Rupees in '000) | | | | | | |
| Short term borrowings arrangements - secured | 10 | - | - | - | - | - | 1,014,767 |
| Licence fee payable | | - | - | - | - | - | 789,331 |
| Trade and other payables | | 6,647,804 | (699,913) | 5,947,891 | - | - | 1,021,500 |
| Interest and mark-up accrued | | - | - | - | - | - | 245,190 |
| Term finance certificates - secured | 11 | - | - | - | - | - | 1,640,083 |
| Long term loan | 12 | - | - | - | - | - | 2,815,456 |
| Retirement benefits | | - | - | - | - | - | 362,907 |
| Liabilities against assets subject to finance lease | | - | - | - | - | - | 44,904 |
| Long term payables | 14 | - | - | - | - | - | 1,288,444 |
| Long term deposits | | - | - | - | - | - | 42,458 |
| | | 6,647,804 | (699,913) | 5,947,891 | - | - | - |

19 Date of authorization for issue

This condensed consolidated interim financial information was authorized for issue on 30 April 2013 by the Board of Directors.

20 General

Figures have been rounded off to the nearest thousand of rupee.

Lahore

Babandhij
Chief Executive Officer

GARY
Director



An Omantel Company